

## A SUBSIDIARY OF COMTECH TELECOMMUNICATIONS CORP.

To: Present and Potential Troposcatter Users

Subject: Availability and Support of Comtech Digital Troposcatter Modems including the TM-20

Modem

Having received questions relative to the availability and support of the Comtech Digital High capacity troposcatter modem family including the TM-20 modem, Comtech is supplying the following clarification.

Comtech Systems is the world leader in troposcatter systems and has been for the past 40 years, delivering more high capacity systems (8 Mbps and greater) than any other company in the history of troposcatter. A key Comtech Systems differentiator is that we also lead in the research and development of new troposcatter technology and techniques.

As a systems solution provider with a large installed base and whose core business is troposcatter, Comtech Systems has and continues to invest in future troposcatter technology development and in our product support services. This assures our customers that they will always have state-of-the-art equipment and that Comtech Systems will support our systems for the life of their applications.

Comtech Systems currently offers and supports only the S-575, and CS6700 series modems. This includes the S-575 (8Mb/s), and the advanced CS67200 and the US Military CS 6716 family of 22 MB/s modems which are the most advanced modems in the market today. The US military has purchased over 350 of the Comtech 6700 series modems to date and has effectively standardized on the CS6700 modem family

The TM-20 modem\* was taken out of production in 2009, after extensive evaluations by Comtech and evaluation by the US Military. The superior performance of the Comtech designed modems already in use, and the very limited sales and market acceptance of the TM-20 made the decision to cease production clear.

## THEREFORE:

Since we understand that the Comtech TM-20 modem is still being offered in some markets as a current, supportable modem; as a service to our customers and potential troposcatter customers Comtech wishes to clearly state its position on the TM-20.

## Proprietary/Confidential Notice

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- 1. The TM-20 is carried as an "obsolete" product and has been out of production since 2009. Comtech will not go back into production of this modem.
- 2. There is no **Comtech** support for warranty or repair service or spare parts for this modem.
- The only support for this modem may come from inventories of these old modems manufactured between 2005 -2009 that may still be available from others. Some components used in the TM-20 are no-longer available.

Comtech values its name and reputation and wants to make sure that customers understand Comtech's position on its modem family.

\*Comtech acquired all ownership rights to the TM-20 when it purchased Radyne Corporation (a satellite equipment manufacturer).

Richard Burt, President Comtech Systems, Inc.